

## **GROUP OPERATIONS** Island Oil (Holdings) Ltd

Physical supply of marine bunkers in Cyprus, Romania and Israel

International bunker and lubricants supply & trade

Cargo trading

Ship agency services

Shipmanagement

Supply of marine spare parts & equipment

Domestic supply of LPG, LFO & Gasoil

Maritime software solutions with Danaos Management Consultants Ltd

## Competitive, conscientious ... a complete service

## A BRIEF HISTORY ...

Founded in 1992, the company primarily dealt with the marine bunker and lubricant trading. Island Oil was guickly embraced by the industry and was entrusted by blue chip clients from local and international shipping markets, building a strong reputation as a reliable partner-supplier. Headquartered in Limassol. Island Oil Ltd is the flagship of a group of companies mainly active in the marine and domestic fuels sector. The company has physical supply stations in Cyprus, Romania and Israel, share-holding in a fuel depot in Ukraine and additional offices in Piraeus, Constanta, Odessa, Nice, Singapore and Haifa

Today. Island Oil Ltd is a major recognized player in the global bunker market. This has been achieved through a client-oriented approach, strong financial management, controlled growth and a highly skilled and trained team of professionals. With offices strategically located in key Mediterranean, Black Sea and Far East ports as well as collaborating with an international portfolio of suppliers, Island Oil provides for your bunkering needs anywhere in the world. Island Oil is a member of IBIA, CYMEPA and the Cyprus Shipping Chamber.

## **Quality Assurance**

Our commitment to quality is reflected in our ISO 9001:2008 certification by DNV-GL. Further, two of the Group's vessels, managed by Petronay Ship Management Ltd. the M/T "Alexandria" and the M/T "Amalthia" were awarded by E.M.S.A. the contract for Stand-by Oil Recovery for the Eastern Mediterranean Sea and Black Sea respectively.

# Quality, Reliability **Competitive Pricing Personalized Service**

## **Our Team**

Island Oil is characterised by a strong management team, backed by professional, qualified and motivated staff, operating within a 'total quality' philosophy, Our company's client-oriented approach has distinguished it among its competitors. Throughout its growth, Island Oil maintained the flexibility and unique character its clients have grown accustomed to. Since its inception, the company's aim has been to 'add value' to its clients' requirements by offering quality products and services at competitive prices and cutting edge comparative market intelligence. This optimises the client's position in a complicated and volatile global supply market. Island Oil's experience ensures the smooth handling of each client's bunker requirements from enquiry to nomination, post-fixture and delivery. The team's philosophy remains customer focus while the broad range of services now offered is testament to the strong partnerships with clients and suppliers.



## **Our Customers**

Our customers are our primary business focus. We always aim to create a relationship of trust and mutuality in all of our dealings through our actions. This includes:

- to treat our customers with respect at all times
- · to provide a reliable, cost-efficient service tailored to their needs
- · to provide high quality products and services



## Physical Suppliers

Island Oil is a regional market leader in the physical supply of marine bunkers in:

### **CYPRUS**

Geographically, Cyprus is ideally situated as a 'bunkers-only' destination, supplying bunkers both in ports and anchorages of Limassol, Larnaca, Vassiliko, Moni and Dhekelia, accommodating the following grades:

- IFO CST-380 (RMG-380) with sulphur 3.5% max
   IFO CST-180 (RME 180) with sulphur 3.5% max
- All intermediate grades down to
- IFO CST-30 (RMA30)

• MGO (DMA) with sulphur 0.1% max Product Specs: As per ISO 8217-2010

### ROMANIA

Serving your needs within the Black Sea area, the Constanta port, inner and outer anchorages (for vessels calling for bunkers only) as well as Agigea, Midia and Mangalia ports, accommodating the following grades: • IFO CST-380 (RMG380) with sulphur 3.5% max

- IFO CST -180 (RME 180) with sulphur 3.5% max
- All intermediate grades down to
- IFO CST-30 (RMA 30)

• MGO (DMA) with sulphur 0.1% max Product Specs: As per ISO 8217-2010 Road Truck Supply: For the ports of Constanta, Agigea, Mangalia, Murfatlar - Supplying only MGO (DMA with sulphur 0.1% max)

Enhanced physical presence within the Eastern Mediterranean Sea area, supplying at Haifa in-port and anchorage, as well as offering services to vessels for "bunkers–only" calls, accommodating the following grades:

- IFO CST-380 (RMG380) with sulphur 3.5% max
- IFO CST-180 (RME180) with sulphur 3.5% max All intermediate grades down to
- IFO CST-30 (RMA 30)

• MGO (DMA) with sulphur 0.1% max Product Specs: As per ISO 8217-2010

International Trading Through its office network, Island Oil offers marine bunkers for supply at all available delivery points across the globe, offering insight into:

- Ever-changing bunker prices
  Trends (price & availability trends)
- Port conditions & calling costs
- Reliability of local suppliers
- Developing strong, long lasting relations with customers and local sup
- Focusing on customer needs in a most cost effective way

Ship Agency Services Island Oil Limited acts as Shipagents for vessels calling for 'bunkers only', crew changes, provisions, awaiting orders, thus offering comprehensive competitive packages within specific ports of ive and Cyprus and Romania.

## Island Oil Ltd (Headquarters)

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# Above all, we supply... Peace of mind

www.island-oil.com

# Island Oil

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